



LOOKUP

PROACTIVE UPDATE



March Madness

- A+D Lookup now includes 1,244 manufacturers, covering women-owned and outdoor furniture options. You're sure to find something within your budget for your next project.
- A+D Lookup lists 166 rep groups across Atlanta and Tampa.
- Keep in mind that some rep groups prefer working with dealers, while others focus on the A+D community. Designers should carefully select the right group for their needs.

Manufacturer & Rep Changes March 2025

- **ADK**, if you haven't explored Chad's lines, consider them for your next furniture project. His **AFRA line** offers a wide selection.
- **Martin Brandrud** has switched rep groups in Atlanta.
- **Vanguard Furniture** has appointed a new rep for the Southeast.
- **Allan Copley** has gone out of business, but some pieces are still available online.
- **Prismatique** has transitioned to direct service and no longer operates through a rep group.
- **Seating Source** is out of business and has been removed from our system.
- **St. Timothy** has shifted to residential-only.
- **Howard Sax** has officially retired.

Manufacturer Spotlight Tuohy

While ordering samples from Tuohy, I was very impressed by the depth of information and ease of use on their website. Don't forget to explore their site for valuable resources.



Budget-Friendly Pick: Valo

Valo is a great mid-range furniture company that works well across various environments.