



Monthly Newsletter

June 2021

Product of the Month : Crossville Tile



Local Materials : Transcribe Dry Erase Boards

Looking for a local dry erase product? Transcribe is manufactured in Canton, GA. Transcribe Dry Erase Wallcovering and SNAP! Dry Erase Paint have thousands of proven installations worldwide. Don't be limited by pre-configured whiteboards.



Cover entire walls from floor to ceiling. Cover columns, hallways and custom fit our dry erase material into any size space. Take advantage of SNAP! Dry Erase Paint to transform walls of ANY COLOR imaginable.

<https://www.transcribedryerasewalls.com/>

Statement Spotlight : Coronet Lighting



Simple Sustainability : USG

Are you being asked for ceiling tiles with no added formaldehyde? USG has not been good about marketing but they have products that fit your needs as well as an extensive sustainability initiative.

USG's approach to sustainability promotes functional as well as corporate responsibility and accountability. Sustainability goals are applied equally to product design and manufacture, business operations, customer support functions and vendor relations. USG evaluates and adjusts its production processes and operating efficiencies in order to achieve the best possible ratio of resource consumption to manufacturing productivity. USG incorporates the basic design requirements of long-term product sustainability into its existing and new product solutions.



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Rep of the Month

Honoring reps that go
above and beyond

Marcia
Fowler



Tell us a little about yourself:

I have been in this industry for 40 years now. I am passionate about lighting and I am so fortunate to work in a career I love so much. Being a rep is by far my favorite side because I get to be involved in many types of projects with many different types of designers. I am always happiest being able to sit down with my clients and look at lighting solutions.

Describe your business in one sentence:

Ardd and Winter is an Lighting Manufacturers Representative, we represent Cooper Lighting and about 85 more exceptional manufacturers of Lighting products.

What was your favorite year in school?

I have very fond memories of my Senior Year at Ramsay High School in Birmingham, AL

Do you have a favorite market segment you like to work with?

Architects and Interiors

What is on your car radio right now?

STAR 94.1 FM - Always

Design Industry News:

A Fresh Learning Face:

Anyone that hasn't taken a second to watch hump day Instagram from Meghan at CFC should take a second, lots of information in a short video!

Cosentino:

Are you excited about the new Cosentino showroom opening, in Buckhead?

M Group Corp:

Want a shower enclosure resource...?
Updated in A+D Lookup now!

OED Furniture

OED has a new showroom manager, Katie Gertner. Katie is a knowledgeable resource for them!

Dealer Info:

I have cleared out the dealer section and have 40 in the system now. It is very interesting how the dealers are either super open with information or they don't trust what I am asking about and are pretty closed lipped.

Something to Think About - What do you think is holding you back? From the success that you don't feel you've reached? Could it be your story telling? Both to the outside and to yourself?

About Us + Our Services

DESIGN DATABASE

A+D LookUp is a digital library of manufactured commercial product for architects and interior commercial designers. With over 280+ categories of interior products, our designers utilize A+D Lookup as their “go to” search engine to find flooring, furniture, textiles and much more.

LIBRARY ORGANIZATION

We offer comprehensive library management for commercial design firms ranging from general upkeep to moving services and anything in between.

Markets served include Atlanta, Tampa, and Nashville areas.

PRESENTATION SCHEDULING

We have vast knowledge of and open communication lines with many local manufacturer reps, making us a valuable tool for setting up presentations to show off the latest and greatest. Let us know if you would like this service!

