



# Rep of the Month maureen gundaker

KOROSEAL

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Q: In front or behind the camera?

A: I like the behind the scenes helping the process but not the leader.

Q: What brought you to the industry?
A: I started working at ADAC in the
80's managing the Guilford Showroom
and then went to Hugh Cochran
Associates. Fun times at ADAC during
the 80's!

Q: Favorite Grocery Store?

A: Fresh Market, but I need to sell more wallcovering to shop there for everything. I am a Publix shopper!

Q: What do you want to be doing in 10 years?

A: I will be retired somewhere quiet and spending time with grandchildren my animals!



# Seen Around Town Ithaca Bike Rack Installations

Artful bike racks can make such a great statement to your building entrance. Downtown Ithaca has implemented several to beautify and diversify their city!

HTTPS://ITHACABIKERACKPROJECT.WORDPRESS.COM/









# **UPDATES**

Be sure to check A+D Lookup for new rep contact information!

# NEW REPS

### Jerry Pair // Atlanta Area

Katie Ghertner kghertner@jerrypair.com

### CaesarStone // Atlanta Area

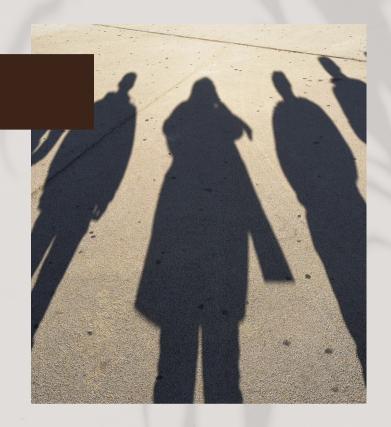
Brian Song brian.song@caesarstoneus.com

### Cambria // Atlanta Area

Susan Cronin susan.cronin@cambriausa.com

### Lixil // Atlanta Area

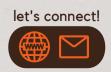
Mauri Bailey mauri.bailey@lixil.com



DISCONTINUED

Armstrong Diamond 10 Technology has been discontinued for some VCT. Be sure to check with your rep on your specifications.

FIND MY REP!



# FEATURED PRODUCTS

Be sure to check A+D Lookup for full line cards and rep contact information!



GUAVA QUARTZ + STONE

High-end Italian marble to classic granite, from onyx to travertine, from limestone to our own engineered stone, Guava Quartz.

SEE MORE HERE!

# FRAMERY

Soundproof office phone booths, pods and private spaces solve noise and privacy issues in open offices, making employees happier and more productive.

SEE MORE HERE!









# **CAMBRIA**





Inspired by forces of nature that change the landscape, Inverness™ designs feature innovative technology & gently textured debossing throughout the veining. These designs capture the beauty of disruptions in nature.

SEE MORE HERE!







# PRO TIPS

Tips and tricks from Industry Pros!



## LEATHER

When showing leather to a client, always make sure to order multiple samples of the same item to show variation in the product.

# FELT CLEANING

Cleaning Felt is a lot like other fabrics on the wall.

Use a little liquid as possible! Start by vacuuming and a medium-soft bristle brush. Progress forward in small steps. Introducing a store bought carpet and upholstery cleaner rather than warm soapy water, directly applied to the problem area.

Do not spread the liquid around. Use as little of it as possible and blot it dry.

Don't rub it in. Be sure to blot completely dry and turn the cloth often so as to not reintroduce whatever is causing the issue.

Always put any liquid and/or cleaner onto a clean towel first, not directly on the felt surface.

