



Monthly Newsletter

October 2021

Product of the Month : Stonewerks by MDC



Made from real stone, the natural differences found in each panel of StoneWerks mirrors the utmost in true stone looks, meaning every panel is absolutely unique yet equally beautiful. Plus, designed to be **budget-friendly** and built with flexible installation capabilities, StoneWerks offers a stylish solution without limits.

Fabric Backing

Class A Fire Rating

CONTENT: Natural Stone veneer laminated to a fabric substrate

New Products! : TROUSDALE / Rocky Mtn Hardware



Created in collaboration with Kravitz Design, our Trousdale Collection is both edgy and elegant. The collection embodies the boundless style of accomplished musician, actor, and designer Lenny Kravitz, who founded the New York-based creative studio. Trousdale features dynamic textures and sleek angles inspired by the distinctive mid-century modern architecture found in the Trousdale Estates of Beverly Hills.



<https://www.rockymountainhardware.com/collection/trousdale/>

Statement Spotlight : Patterson Flynn Rugs



October 2021 Rep of the Month

Honoring reps that go
above and beyond

Ed
Whited



Tell us who you are:

I love to help people, being around people and have fun. I'm always interested in tennis, boating and traveling not to mention eating foods from all cultures. And finally, I still feel like I'm just beginning my journey in life so please join me.

Advice you would give your young self:

Invest in yourself, getting educated by a college or university is one of many steps in your journey. Continue to learn on many levels – personal, business and spiritual. Find a mentor or two. Work hard and grind everyday wins over the long run. Pause every once in a while and evaluate your progress. And finally, have faith your plan will be realized. There are many bumps, twists and turns on the road. Prepare yourself and always ask for help.

What has been your favorite project:

Emory Hope Lodge in Atlanta. I've lost many in my family to cancer so when the opportunity to work on the Hope Lodge project occurred, I felt as though God was calling me.

Coffee or tea:

I can't believe you're asking, Coffee for heavens sake.

Design Industry News:

Patterson Pope:

Gene Reilley is such an easy rep to work with on lockers and mail sorting, it's not an exciting product but he makes it easy.

WFH Safety:

Work From Home Safety Act Passes Congress, Establishes National Flammability Standard

Scofield:

Tricky.... Looking for Scofield rep? Sika bought them.

Danao Living:

Danao Living is a great outdoor line that Gentry Inspired Collections has... check it out!

Changes at AnDLookup:

Changed low pressure category in A+D Lookup to TFM. So go to laminate and you will see at a subcategory! The biggest change is Laminart and Arborite. With the merger of the two companies, both your Arborite and Laminart rep are still in place.

Pam's Recommendation - Looking for a good podcast... Superwoman by Rebecca Minkoff!

About Us + Our Services

DESIGN DATABASE

A+D LookUp is a digital library of manufactured commercial product for architects and interior commercial designers. With over 280+ categories of interior products, our designers utilize A+D Lookup as their “go to” search engine to find flooring, furniture, textiles and much more.

LIBRARY ORGANIZATION

We offer comprehensive library management for commercial design firms ranging from general upkeep to moving services and anything in between.

Markets served include Atlanta, Tampa, and Nashville areas.

PRESENTATION SCHEDULING

We have vast knowledge of and open communication lines with many local manufacturer reps, making us a valuable tool for setting up presentations to show off the latest and greatest. Let us know if you would like this service!

