



Monthly Newsletter

December 2021

Product of the Month : Ashlar by The Surface Shop



Surface Shop's Ashlar collection of Stone Cladding blends the larger format and loose stone appeal of our Dray Stack Ledge-stone with a format that is a little more predictable and pattern focused for a beautiful look. Surface Shop encourages designers to think beyond the fireplace when it comes to using stone and look at other areas to make a big impact.

Rep Kevin McGowan easy to business with for a host of surfacing material questions!

<https://thesurfaceshop.com/natural-stone-veneer/>

Statement Spotlight : IAP

For over 40 years IAP has supplied designers, hospitality owners, and landscape architects with quality in-stock and custom commercial contemporary indoor & outdoor planters, extra large fiberglass planters, trash and recycle containers. Carefully made by hand, each piece is constructed from a fiberglass shell with a natural metal finish applied over the top. They are then hand polished (Fusion finishes only) to achieve a rich, dimensional surface that will either patina over time or take on a matte finish, depending on the salt content of the air.



<https://www.iapsf.com/>

December 2021 Rep of the Month

Honoring reps that go
above and beyond

Shelby
Eanes

Interface

1. What kitchen tool can you not live without?

I wish I knew my way around the kitchen. ☐ Luckily, I have a husband who loves cooking, but my favorite tool for my novice kitchen knowledge is the 3-in-1 avocado slicer. Not sure how I lived without that thing for so long!

2. If you Googled yourself what comes up?

The name “Shelby” is often associated with a Mustang or Steel Magnolias, but what I hope comes up instead is a loving wife and mom of 2 who prioritizes family time at home and loves all things design.

3. You are a designer turned rep? Do you miss design?

I often do, but still feel very involved in the creative process and love helping to curate spaces through unique flooring solutions alongside all of the incredibly talented designers in this industry.

4. How are you addressing the new normal of folks not being in the office to show new product?

I’d be lying if I said I didn’t miss seeing everyone in their offices, but have learned to embrace this new normal and enjoy connecting with everyone outside of their spaces via lunch, coffee, dinner or even in our very own showroom. Blessed to call Base Camp home where we can inspire designers with innovative products.

Design Industry News:

Room + Board:

Steven with Room + Board is a great resource when you are needing samples or pricing. I am updating his information in A+D Lookup.

Critical Components:

CCI is done to one rep. If you have lighting needs reach out to Zach Miller.

Evolution of Libraries:

Libraries are changing. We are becoming the third place. To hold meetings, to collaborate with clients and colleagues and to put together an inspired palette.

Patcraft:

Trey Champion has left Dekalb Office. Erin will be holding down the position until a replacement is in place. Trey will be heading over to the Patcraft team.. updated in A+D Lookup!

Material Bank:

Love Material Bank...Love your local reps. If there's something you can ask your local rep to drop off... they will respond very quickly. Material Bank is an amazing service and I love it. But it is costly to our reps and their companies.

About Us + Our Services

DESIGN DATABASE

A+D LookUp is a digital library of manufactured commercial product for architects and interior commercial designers. With over 280+ categories of interior products, our designers utilize A+D Lookup as their “go to” search engine to find flooring, furniture, textiles and much more.

LIBRARY ORGANIZATION

We offer comprehensive library management for commercial design firms ranging from general upkeep to moving services and anything in between.

Markets served include Atlanta, Tampa, and Nashville areas.

PRESENTATION SCHEDULING

We have vast knowledge of and open communication lines with many local manufacturer reps, making us a valuable tool for setting up presentations to show off the latest and greatest. Let us know if you would like this service!

